



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 36(2021)

Market Report

LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Select few best liquoring teas were barely steady. * Medium and Plainer sorts sold irregularly easier and lower following quality. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best sorts were barely steady. * Remainder irregular and lower following quality.

Buying Analysis

LEAF	DUST
<ul style="list-style-type: none"> * Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL & TCPL operated. * Limited Export enquiry. 	<ul style="list-style-type: none"> * Western India operated on the liquoring sorts. * Internal lent good support. * TCPL and HUL operated.

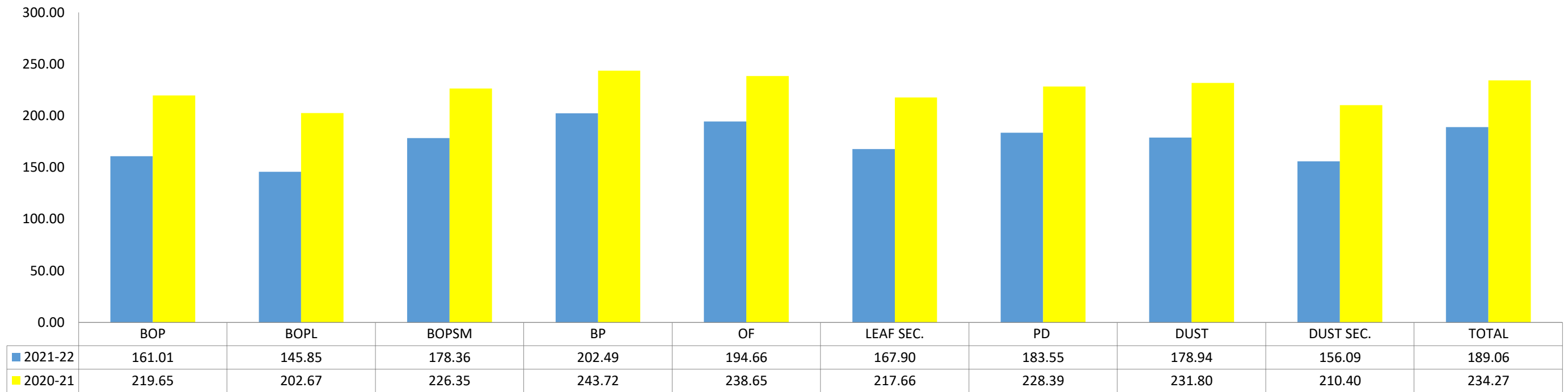
AUCTION AVERAGES

	2021/22			2020/21			UPTO Sale 36		
	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	2021/22	2020/21	2019/20
LEAF	169.89	170.58	-0.69	254.49	255.66	-1.17	190.63	235.50	144.25
DUST	159.07	163.27	-4.20	248.46	249.52	-1.06	177.50	225.99	136.30
TOTAL	168.68	169.58	-0.90	253.77	254.97	-1.20	189.06	234.27	143.30

STAC AUCTION AVERAGES

SALE		29	30	31	32	33	34	35	36
LEAF	2021/22	187.06	178.33	181.02	171.22	171.04	175.53	170.58	169.89
	2020/21	241.85	247.57	252.70	247.19	245.51	249.01	255.66	254.49
DUST	2021/22	166.29	169.16	162.77	156.55	163.02	162.83	163.27	159.07
	2020/21	235.79	236.80	245.38	244.09	243.14	246.56	249.52	248.46
TOTAL	2021/22	185.05	177.27	178.64	169.41	169.84	173.79	169.58	168.68
	2020/21	241.01	246.18	251.87	246.80	245.22	248.69	254.97	253.77

STAC Grade Wise Averages up to Sale - 36



OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3016033.0	2374303.6	173.00	21%	3039416.2	2325738.2	173.61	23%	49742226.8	37847633.4	192.65	24%
FANNINGS	1173591.6	855041.0	170.93	27%	1175043.6	856726.0	173.09	27%	17814461.9	12281621.7	194.66	31%
LEAF SEC.	424046.2	351348.8	146.32	17%	452645.0	361702.6	145.15	20%	6932942.2	5549303.2	167.90	20%
LEAF TOTAL	4613670.8	3580693.4	169.89	22%	4667104.8	3544166.8	170.58	24%	74489630.9	55678558.30	190.63	25%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	518678.1	354817.8	164.17	32%	641218.3	470289.1	167.43	27%	9162047.0	6190222.6	182.08	32%
DUST SEC.	136266.5	95172.8	140.05	30%	134801.8	90437.7	141.64	33%	1971140.9	1326157.8	156.09	33%
DUST TOTAL	654944.6	449990.6	159.07	31%	776020.1	560726.8	163.27	28%	11133187.90	7516380.40	177.50	32%
TOTAL	5268615.4	4030684.0	168.68	23%	5443124.9	4104893.6	169.58	25%	85622818.8	63194938.70	189.06	26%

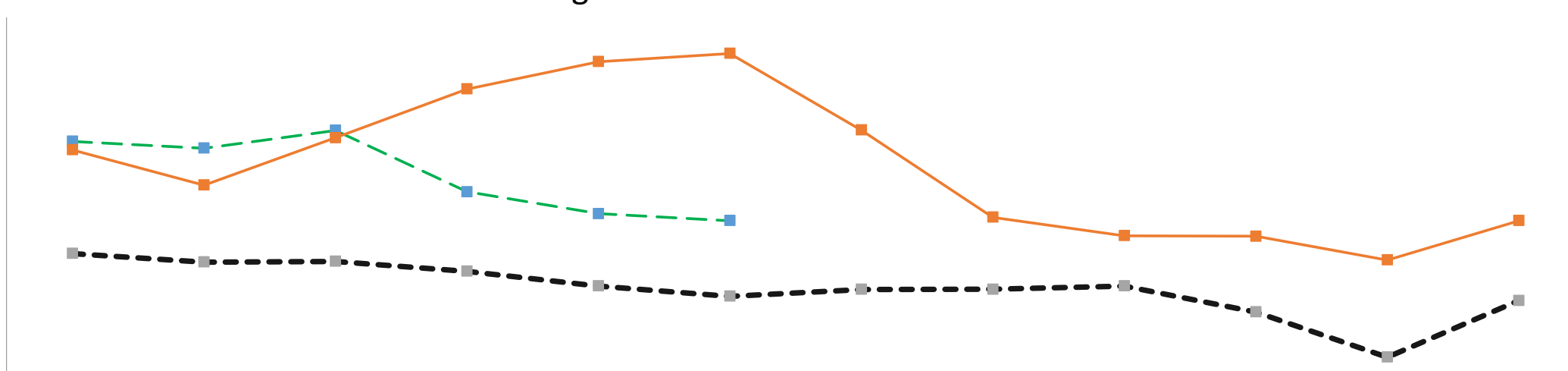
OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	4613670.8	3580693.4	169.89	22%	4667104.8	3544166.8	170.58	24%	74489630.9	55678558.3	190.63	25%
2020-21	3679687.4	3298278.2	254.49	10%	3838754.1	3608579.9	255.66	6%	51018301.7	45714820.0	235.50	10%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	654944.6	449990.6	159.07	31%	776020.1	560726.8	163.27	28%	11133187.9	7516380.4	177.50	32%
2020-21	488599.3	448896.0	248.46	8%	503870.1	459279.5	249.52	9%	7673738.0	6793268.5	225.99	11%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	5268615.4	4030684.0	168.68	23%	5443124.9	4104893.6	169.58	25%	85622818.8	63194938.7	189.06	26%
2020-21	4168286.7	3747174.2	253.77	10%	4342624.2	4067859.4	254.97	6%	58692039.7	52508088.5	234.27	11%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 36			2021/22		UPTO SALE 36		
	Sale 36	Sale 35	2021/22	2020/21	2019/20	Sale 36	Sale 35	2021/22	2020/21	2019/20
BELOW 100	0.1	0.1	0.0	0.1	10.5	0.2	0.2	0.2	0.5	9.1
BETWEEN 100.00-119.99	25.4	24.2	10.8	0.8	30.3	19.6	15.4	9.1	0.7	26.7
BETWEEN 120.00-139.99	14.4	16.9	14.6	1.4	14.0	13.0	14.4	13.4	1.8	22.4
BETWEEN 140.00-159.99	10.8	10.6	12.0	2.8	8.8	24.5	23.7	19.5	4.8	14.5
BETWEEN 160.00-179.99	10.9	9.5	11.4	6.8	11.6	13.4	12.2	15.0	5.4	13.4
BETWEEN 180.00-199.99	7.7	8.2	8.4	6.3	12.2	11.8	11.5	11.3	6.9	9.5
BETWEEN 200.00-219.99	11.6	9.3	10.5	10.1	6.6	6.3	10.3	9.7	15.9	3.6
BETWEEN 220.00-239.99	6.8	7.8	9.7	25.0	3.4	7.0	8.3	9.4	21.7	0.8
BETWEEN 240.00-259.99	3.3	3.8	7.1	16.1	1.7	3.7	3.0	6.1	23.3	0.0
BETWEEN 260.00-279.99	3.0	2.7	5.2	16.5	0.8	0.7	0.3	3.0	14.9	0.0
BETWEEN 280.00-299.99	3.3	4.0	4.6	9.4	0.1	0.0	0.7	1.7	3.3	0.0
300 AND ABOVE	2.9	2.8	5.6	4.7	0.0	0.0	0.0	1.5	0.9	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
37	120079	11788	131867	113357	14138	127495	6722	-2350	4372
38	125525	11642	137167	113722	13333	127055	11803	-1691	10112
39	135936	13286	149222	115307	13075	128382	20629	211	20840
TOTAL	381540	36716	418256	342386	40546	382932	39154	-3830	25212

Siliguri Price Movement

270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
2021 Avg	208.41	205.09	213.92	183.45	172.58	169.14						
2020 Avg	204.24	186.80	210.25	234.48	248.08	252.16	214.03	170.84	161.65	161.39	149.53	169.16
2019 Avg	152.75	148.51	148.88	143.99	136.66	131.60	135.04	135.07	136.74	123.80	101.41	129.50

STAC BUYING (ALL TEAS) FOR THE Sale 36

	CTC LEAF			DUST				TOTAL				
	Sale 36											
OFFER	46,13,670.8			OFFER	6,54,944.6			OFFER	52,68,615.4			
SOLD	35,87,812.8			SOLD	4,49,990.6			SOLD	40,37,803.4			
SOLD %	78%			SOLD %	69%			SOLD %	77%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
N.India	9,91,351.8	168.93	28%	W.India	1,16,673.5	156.72	26%	N.India	10,90,385.8	167.80	27%	
Local	9,24,982.2	169.92	26%	N.India	99,034.0	156.46	22%	Local	10,20,888.5	169.24	25%	
W.India	3,59,905.2	184.52	10%	Local	95,906.3	162.68	21%	W.India	4,76,578.7	177.71	12%	
R.Pack	3,53,870.2	249.41	10%	Others	56,257.9	179.85	13%	R.Pack	3,61,320.6	248.79	9%	
HUL	3,30,129.8	130.45	9%	Packeteers	22,144.8	106.04	5%	HUL	3,48,361.5	130.25	9%	
Packeteers	2,56,103.4	124.10	7%	TCPL	21,727.6	156.98	5%	Packeteers	2,78,248.2	122.66	7%	
TCPL	1,71,711.2	136.58	5%	HUL	18,231.7	126.63	4%	TCPL	1,93,438.8	138.87	5%	
Others	98,377.0	181.75	3%	C.India	12,564.4	189.36	3%	Others	1,54,634.9	181.06	4%	
Exports	65,075.6	114.87	2%	R.Pack	7,450.4	219.38	2%	Exports	65,075.6	114.87	2%	
C.India	33,608.6	185.88	1%					C.India	46,173.0	186.82	1%	
S.India	2,697.8	132.43	0%					S.India	2,697.8	132.43	0%	
TOTAL	35,87,812.8	169.90		TOTAL	4,49,990.6	159.07		TOTAL	40,37,803.4	168.69		

DOOARS BATTING ORDER (STAC+CTTA) Sale 36				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
DANGUAJHAR	382617.90	309.17	2,90,048.40	278.92
KARTICK	235334.60	304.18	1,74,567.80	309.93
CHULSA	247504.90	302.16	2,17,615.70	285.56
ANANDAPURROYAL	196293.90	301.73	1,16,741.20	292.88
JITI	289269.70	297.21	3,94,541.80	285.23
GULMA	435302.40	296.43	4,43,941.10	309.50
PAHARGOOMIAH	360665.10	293.65	3,44,190.60	296.20
DIANARAMBARI	175512.30	292.52	1,48,397.10	284.70
MEENGLAS	316665.80	289.52	2,92,058.10	258.62
GHATIAROYAL	418527.80	288.93	1,34,348.50	301.99
CHALOUNI	203047.30	288.47	2,25,746.30	277.85
RYDAK	572981.40	288.46	3,79,700.40	288.88
KUMARGRAM	334060.90	286.90	3,27,720.80	282.42
HOPE	241894.60	285.43	3,29,066.60	282.92
BARADIGHI	389969.00	281.52	3,47,408.80	301.70
HILLAROYALE	130274.30	279.59		
LEESHIVER	322777.20	278.33	2,37,195.30	268.76
ARYAMANSPECIAL	105510.50	277.96	73,353.80	279.49
AIBHEEL	558658.10	276.63	4,74,352.70	276.10
BINAGURI	659948.30	274.94	6,03,318.80	274.22
SANKOS	326058.80	270.33	3,36,858.30	272.37
GANDRAPARA	504936.80	269.11	4,97,369.30	268.89
CHENGMARI	284500.10	265.37	3,64,873.80	266.44
NEPUCHAPUR	302033.20	260.09	3,14,883.00	259.09
KURTI	183041.60	259.81	1,97,801.10	269.73

* Above 30,000 Kgs.